### Media Literacy

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### Today's Objectives

After attending this webinar, participants will be able to:

- Define media literacy and explain the importance of being media literate
- Analyze several types of media
- Teach media literacy basics to middle school and high school aged individuals



### 6 CSAP Strategies: Education

#### **Definition:**

- Education is described as two-way communication with interaction between the educator and the participants.
- The ability to interact and ask questions differentiates this strategy from information dissemination, along with the ability to build knowledge and social skills.

### **Examples:**

- Classroom educational services
- Youth/adult groups
- Mentoring
- Parenting classes
- Social media



### 6 CSAP Strategies: Environmental

### Definition:

 This strategy establishes or changes written and unwritten community standards, codes and attitudes, thereby influencing incidence and prevalence of drug misuse.

### Examples:

- Community Norms and Media Messages
- Policy and Enforcement
- Access and Availability





## What is Media Literacy?

- The ability to access, analyze, evaluate and create media in a variety of forms
- A 21st century approach to education
- A framework to access, analyze, evaluate, create and participate with messages in a variety of forms — from print to video to the Internet.



### Where Do We Find Media?

Drop in the chat box all the places one might interact with media



### Study by the **Stanford History Education Group**

Middle school, high school, and even some college students are "easily duped" and struggle with determining the credibility of the internet



Stanford Graduate School of Education. 2016. https://ed.stanford.edu/news/stanford-researchers-find-studentshave-trouble-judging-credibility-information-online

### Youth Exposure to Advertising

 According to program ratings, youth were exposed 81,243 billion times to alcohol advertisements over a 4-year period

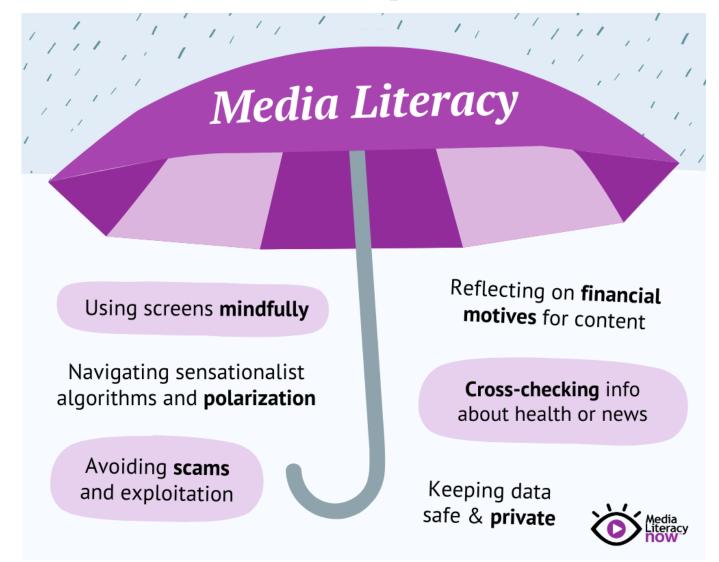
Ross CS, Henehan ER, Jernigan DH. Youth Exposure to Alcohol Advertising in the United States: Assessment of Two Types of Television Ratings and Implications for Voluntary Advertising Guidelines. J Stud Alcohol Drugs. 2020 Jan;81(1):34-38. doi: 10.15288/jsad.2020.81.34.

- Despite state laws restricting such marketing, researchers found marijuana retailers on social media promoting their wares with posts that:
  - Featured cartoon characters like Snoopy, SpongeBob SquarePants, and Rick and Morty
  - Presented store-branded merchandise like caps and T-shirts
  - Offered discounts and deals, like a Memorial Day sale or a regular Friday special

Thompson, D. (2022). Many Marijuana Vendors Aim Advertising at Kids: Study. HealthDay News for a Healthier Living. https://www.healthday.com/health-news/public-health/1-21-many-pot-vendors-aim-advertising-at-kids-study-2656425558.html



### **Basic Media Literacy**



### Basic Media Literacy Questions

- Who is putting out this message?
- Is someone making money from this message?
- What persuasive techniques are being used to attract my attention?
- Who is the advertisement trying to appeal to?
- What would I lose by giving into this messaging/ buying this product?
- What would be the benefits of not giving in to this messaging?

### Steps to Become Media Literate

Look for words in posts Teach youth how their Identify need vs want and images like ad, Explain the "why" search history targets -3**→** (spontaneous sponsored content, behind advertising. ads to them. purchases). hide, or even a small x. Help them go from Explain the difference Talk about social media being a passive 5→ between information -6→ influencers. consumer to an active

and persuasion.



consumer.

### Let's Focus on Two Big Areas





SOCIAL MEDIA & INFLUENCERS

TRADITIONAL MEDIA (MOVIES, MUSIC, TV SHOWS)



### Social Media & Influencers

A social media influencer is someone who has established credibility in a specific industry, has access to a huge audience and can persuade others to act based on their recommendations.



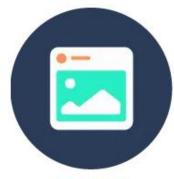
### Is This an Ad?

Teach youth how to look for words in posts and images like "ad," "sponsored content," "hide," or even a small X in a corner.

- Is a specific product featured prominently?
- Did the influencer or celebrity tag a company or brand?
- Have they included some kind of offer code or discount in their post?
- Is the post linking to content on another site?



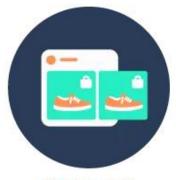
# Online Advertising and Influencing







Carousel Ads



Product Ads



Collection Ads







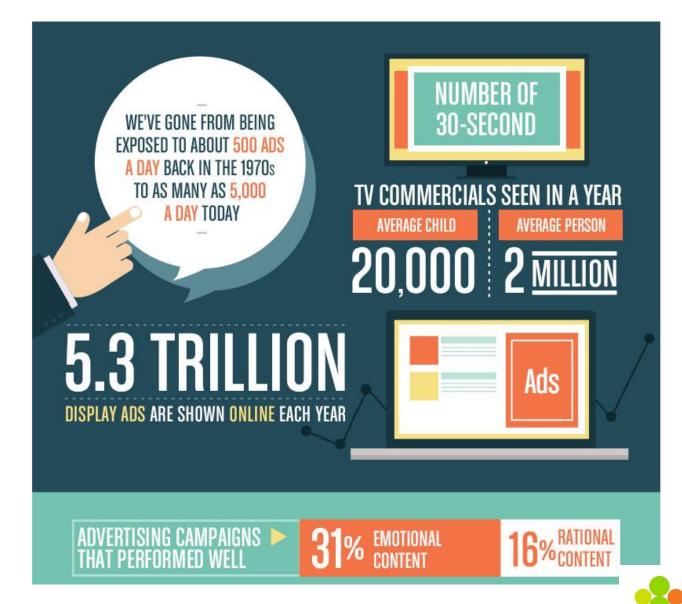
Video Ads



Text Ads



# Explain the "Why" Behind Advertising





### Need vs Want (I'm still working on it)









Need vs. Want (spontaneous purchases)

- Teach the value of a dollar
- Volunteer
- Empower kids
- Talk about money
- Teach youth how their search history targets ads to them



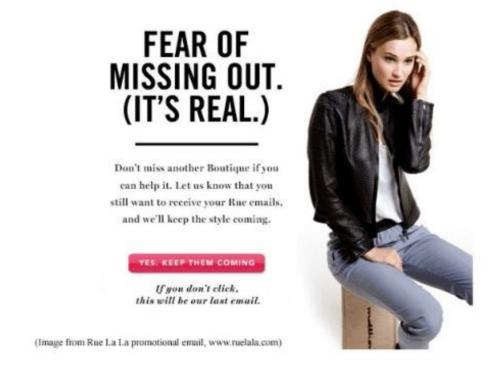


### 2024 Top TikTok Influencers

- Charli D'Amelio
- Addison Rae
- Bella Poarch
- Spencer X
- Dixie D'Amelio
- Khaby Lame
- Michael Le
- Zach King



## Persuasive vs. Informative



Explain the difference between information and persuasion.

- Persuasive elements: FOMO, authority, social proof
- Informative techniques: Using comparisons, info-rich



## Passive vs. Active Social Marketing (Media Messaging)

### **Active Social Marketing**

- Goal is for the priority audience to adopt and sustain a specific behavior
- This type of campaign explicitly states what we should do to be healthy.

### **Passive Social Marketing**

- Goal is for the priority audience to change behaviors (stop or start doing) or sustain their current healthy behaviors.
- This type of campaign markets the idea that we must make healthy choices but does not make a specific request.



## Active vs. Passive Consumer

Help them move from being a passive consumer to an active consumer



### VALUES ASSOCIATION

The value the ad wants the viewer to relate to is staying young. Many grown-ups do not like to be old and don't want to age. The business man is somebody grown-ups can relate to; working hard, tired and aging.

This ad is meant to capture the viewers attention straight to the Pepsi. The background is gray, formal and business like and this draws attention to the Pepsi glass in the business-man's hand. This is supposed to be more of a funny ad, because it is very ironic that a business man is blowing bubbles into a Pepsi glass. Pepsi wants the viewer to think that it will unleash the young person within and that no matter how old you are, with Pepsi you will always be young inside.





- What movies are your young people watching?
- What TV shows are their favorite?
- What songs are the listening too?
- Which artists are their favorite?



### Questions to Ask When Evaluating Media

- 1. Why do we need media literacy?
- 2. How credible is this? How do I fact check?
- 3. How does this make me feel and how do my emotions influence my decisions?
- 4. Is the message good for me or people like me?
- 5. Who might benefit from this message? Who might be harmed by it?

Source: National Association for Media Literacy Education (NAMLE)



### Let's Practice

- 1. Why do we need media literacy?
- 2. How credible is this? How do I fact check?
- 3. How does this make me feel and how do my emotions influence my decisions?
- 4. Is the message good for me or people like me?
- 5. Who might benefit from this message? Who might be harmed by it?



Corona @Corona

16 Jul

Jorona Sara H. is hanging with friends this summer. Check out more #CoronaSummer shots here, bit.ly/18yT6TO! pic.twitter.com/NweWhtwrVv



Expand

◆Reply t3 Retweet ★ Favorite \*\*\* More



Source: National Association for Media Literacy Education (NAMLE)

### INSPECT IMAGES CAREFULLY

- Zoom in the image carefully and look for any details that you can find.
- Check if the image is trying to cover texts using banners or too much graphics.
- Is the image edited or is it real but used in the wrong context?

Fake images are used for instant attention grabbing & can be seen in two forms-

- 1. Edited images.
- 2. Real images used in wrong context. Spotting fake images is quite hard due to professional editing softwares available.

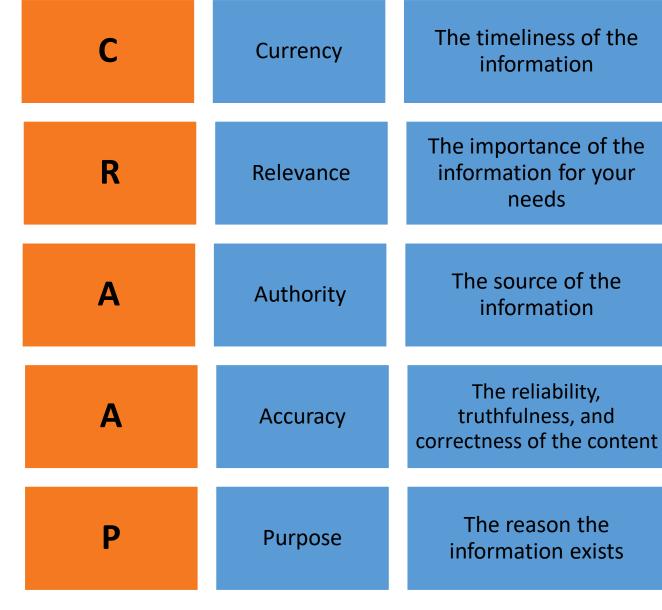
Try inspecting if an image is fake by zooming in and looking for location details and other information you may find.

Also, running a Google Reverse Search will be helpful.

https://putaneffort.com









## Alcohol Advertising

Alcohol ads create interest in alcohol

Alcohol ads use entertainment, sex, relaxation, popularity, humor to sell their products



### CASA Columbia Survey Findings

Compared to teens that have never seen pictures of kids getting drunk, passed out, or using drugs on social networking sites, teens that have seen these images are:

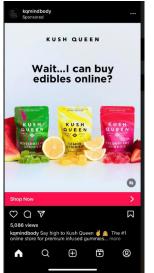
- 3 times more likely to use alcohol
- More than two times as likely to be able to get alcohol in a day or less

Source: National Center on Addiction & Substance. (2011). 2011 National Teen Survey Finds: Teens Regularly Using Social Networking Sites Likelier to Smoke, Drive, Use Drugs. <a href="https://www.prnewswire.com/news-releases/2011-national-teen-survey-finds-teens-regularly-using-social-networking-sites-likelier-to-smoke-drink-use-drugs-128295633.html">https://www.prnewswire.com/news-releases/2011-national-teen-survey-finds-teens-regularly-using-social-networking-sites-likelier-to-smoke-drink-use-drugs-128295633.html</a>



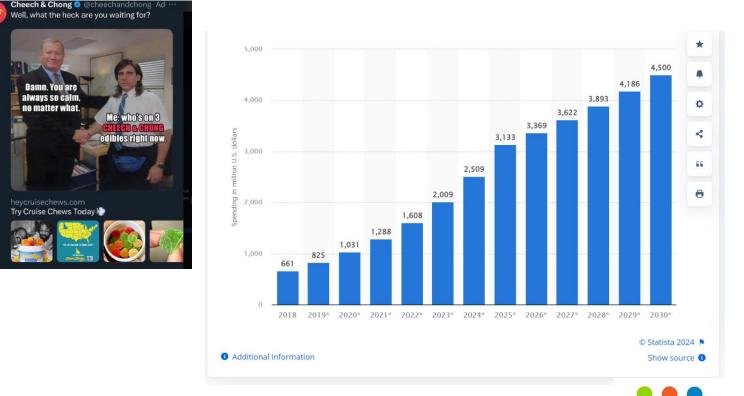








### Marijuana Advertising



### What Media Literacy Addresses



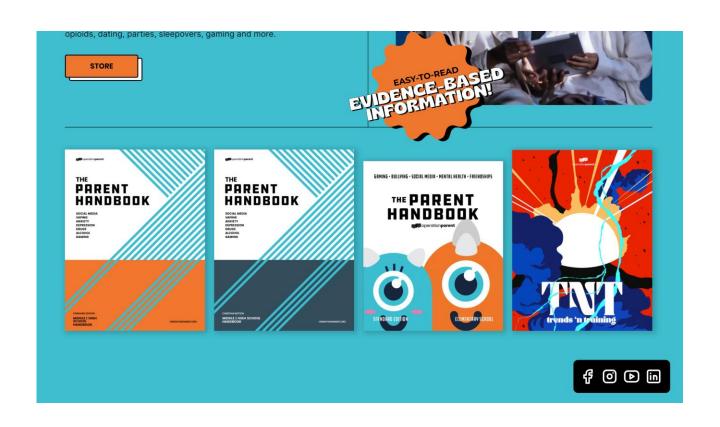
### Development of Media Literacy Skills and Social Emotional Competencies

- What does this show/ commercial want you to think?
   Why do they want you to think that?
- How does this message make you feel?
- Who is this message for? How would it make them feel?
- What do you want to do after seeing this message?



### Social Media Red Flags

- Age-inappropriate content
- Anonymity
- Location tracking sharing
- Cyberbullying
- Temporary pictures and videos
- Secret chat rooms



# Media Literacy Tool Example





# Another Example of a Media Literacy Tool



### The Ultimate Cheatsheet for Critical Thinking

Want to exercise critical thinking skills? Ask these questions whenever you discover or discuss new information. These are broad and versatile questions that have limitless applications!





### References and Resources

- Learning for Justice: <a href="https://www.learningforjustice.org/classroom-resources/lessons/you-are-the-product">https://www.learningforjustice.org/classroom-resources/lessons/you-are-the-product</a>
- Smart Social: <a href="https://smartsocial.com/post/teaching-kids-advertising">https://smartsocial.com/post/teaching-kids-advertising</a>
- Center for Media Literacy: <a href="https://www.medialit.org/five-key-questions-can-change-world">https://www.medialit.org/five-key-questions-can-change-world</a>
- Learning to Give/Media Literacy: <a href="https://www.learningtogive.org/resources/media-literacy">https://www.learningtogive.org/resources/media-literacy</a>
- Youth Exposure to Alcohol Advertising in the United States: Assessment of Two Types of Television Ratings and Implications for Voluntary Advertising Guidelines: <a href="https://www.ncbi.nlm.nih.gov/pmc/articles/PMC7024815/">https://www.ncbi.nlm.nih.gov/pmc/articles/PMC7024815/</a>
- WeTeachMYC: <a href="https://www.weteachnyc.org/resources/collection/media-literacy/">https://www.weteachnyc.org/resources/collection/media-literacy/</a>
- FactCheck: <a href="https://www.factcheck.org/2016/11/how-to-spot-fake-news/">https://www.factcheck.org/2016/11/how-to-spot-fake-news/</a>
- Students Need Libraries in HISD: <a href="https://www.studentsneedlibrariesinhisd.org/critical-thinking.html">https://www.studentsneedlibrariesinhisd.org/critical-thinking.html</a>
- Boston Children's Digital Wellness Lab: <a href="https://digitalwellnesslab.org/family-guides/family-guide-to-media-literacy-social-emotional-learning/">https://digitalwellnesslab.org/family-guides/family-guide-to-media-literacy-social-emotional-learning/</a>
- Operation Parent: <a href="https://www.operationparent.org/">https://www.operationparent.org/</a>







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